



MDS Financial Portrait™

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INTRODUCTION



The MDS Team invites you to form an alliance with us so that we, together, can change the way people approach the divorce process. Divorces are often overwhelming, and the financial consequences can be devastating. Organized essential documents and data yields increased financial clarity. This financial clarity dramatically increases your chances of helping your clients arrive at a resolution that fully addresses their long-term financial goals.

Together, we can provide a more efficient, financially clear, cost effective, and less stressful process – for you and your clients.

WHY USE THE MDS FINANCIAL PORTRAIT™?



The divorce process requires both financial data and supporting documents. Financial experts typically focus on the data assessment, the financial effects, and building scenarios. The legal team is tasked with the enormity of collecting, sorting, and assembling the financial documents to support the data. The MDS Financial Portrait™ integrates both approaches and provides a comprehensive view of the data and the supporting documents in a format that is foundational to the parties and their divorce professionals. This unified approach provides financial clarity that enables informed decisions throughout the divorce process.

The MDS Financial Portrait™ helps you and your clients develop a transparent plan to optimize the outcome of their financial decisions.

WHAT IS THE MDS FINANCIAL PORTRAIT™?



The MDS Financial Portrait™ provides your clients with a rock-solid financial foundation.

As the divorce professional, you can use this tool to easily interpret marital and non-marital assets and liabilities, income, and expenses. The MDS Financial Portrait™ serves as the blueprint when considering the various scenarios, alternatives, and consequences of your clients' financial decisions.

With your input, your clients can select from two levels of the MDS Financial Portrait™ as follows:

MDS Financial Portrait™ - Self-Certified

The MDS Financial Portrait™ - Self-Certified provides your clients with a comprehensive financial checklist and clear instructions supported by feedback from our team via a secure client portal. This self-directed process of gathering information is complete when your clients certify that all information, including key and supporting documents, is accurate and complete. This method allows individuals and couples to save time and money by doing most of the legwork of collecting their financial records. The information and documents are then submitted to MDS experts who assemble, assess, and complete the MDS Financial Portrait™ - Self-Certified. This neutral and unbiased Portrait is specifically suited for uncontested divorces.

MDS Financial Portrait™ - Third-Party Certified

The MDS Financial Portrait™ - Third-Party Certified provides additional services to your clients who need or want extra support and advice. Your clients will have one-on-one access to the MDS Team to help them gather and assemble their financial information and documents. We will also provide our expertise to review, interpret, and verify your clients Portrait. The MDS Financial Portrait™ - Third-Party Certified is applicable to the following:

- Uncontested divorce;
- Contested divorce; and/or
- A spouse who would benefit from guided financial advice and support.

What is included:	Self Certified	Third Party Certified
Comprehensive Intake Form	*	*
Comprehensive Divorce Checklist and Assessment	*	*
Assistance with collecting documents via chat	*	*
Organized Inventory of Key and Supporting Documents with digital secured file for access	*	*
Key Assumptions and Definitions	*	*
Table of Agreed and Non-Verified Valuations	*	*
Report of Recommendations and Considerations Based on the Assessment and Analysis of the Party(ies) MDS Financial Portrait	*	*
Budget Report Demonstrating Party(ies) Lifestyle Analysis	*	*
Asset and Liability Report	*	*
Marital and Separate Report	*	*
Property Statement	*	*
Tax Strategies and Implications Report*	*	*
Support Calculations Based on Financial Data*	*	*
Assistance with Identifying and Collecting Financial Documents Directly with MDS Team		*
Develop Budget with MDS Team		*
Individual Consultations with Your MDS Support Team to Include CDFA, Legal Liaison, and Other Divorce Professionals*		*
Property Division Scenarios and Recommendations*		
Retirement Account Assessment Reports and Exhibits*		*
Investment Reports/Exhibits to Support Division of Stock Options and RSU's*		*

***if applicable (additional fees may be assessed for more complex reporting)**

What are Key Documents?



Key documents are permanent financial documents that evidence ownership of property, insurance contracts, business entities, and owner's agreements.

What are Supporting Documents?



Supporting documents are financial documents that demonstrate the value of any asset, liability, income, or expense, on a certain date/time.

KEY BENEFITS OF THE MDS FINANCIAL PORTRAIT™

Help Your Clients Consider:

- Personal vs. Marital Property
- Valuing and Dividing Property
- Retirement Accounts and Pensions
- Calculations for Spousal and Child Support
- Splitting the Marital Home and other Real Estate
- Tax Implications
- Short- and Long-term Effects of Dividing Property
- Pension and Retirement Plan Issues
- Assumptions for Projecting Inflation and Rates of Return
- And Much More

With a Third-Party Certified portrait, your clients will receive a personalized assessment directly from their MDS financial team. This Portrait enables you to provide innovative and creative strategies for your clients.

We do NOT provide legal advice; therefore, the MDS Financial Portrait does not replace the need for legal representation in the divorce process.

KEY COMPONENTS OF THE MDS FINANCIAL PORTRAIT™

- Inventory of Supporting and Key Documents with Digital Secured File for Access
- Key Assumptions and Definitions for Projecting Inflation and Rates of Return
- Financial Affidavit (state specific)
- Table of Agreed and Non-Verified Valuations
- Report of Recommendations and Considerations
- Divorce Checklist Confirmation of Documents Provided
- Budget Report
- Division of Marital Property Report
- Marital and Separate Report
- Property Statement
- Division Scenarios*
- Spousal and Child Support Calculations Based on the Provided Financial Data*
- Other Necessary Reports Specific to the Marital Estate*
- Graphs and Additional Custom Reports as Required to Support Retirement Account Assessments*

*Upon request at additional cost

my divorce solution

Real World Example

Let's look at how taxes would affect this marital settlement agreement.

Harry and Sally have decided to get a divorce. They have three assets - real estate investment property valued at \$250,000, and IRA worth \$75,000 and a savings account with a balance of \$325,000.00. Harry needs cash, and so he suggested he keep the savings account and offers Sally the real estate investment and IRA. Harry assumed that Sally could sell the real estate to get cash if she needed it. Everyone, including the attorneys, agreed this was fair and a simple way to divide the assets, and that's what they did.

Now let's look at what happened when Sally needed cash...

Harry & Sally

Assets:

- Investment Real Estate: \$250,000
- IRA: \$75,000
- Savings Account: \$325,000

Assets	Sally	Harry
Investment Real Estate	\$250,000	
IRA	\$75,000	
Savings Account		\$325,000
TOTAL	325,000	\$325,000

Sally's Tax Consequences: Real Estate Investment

Investment Real Estate: \$250,000
Basis: \$200,000
Capital Gain on Investment Real Estate: \$50,000

Federal tax on capital gain (15%): \$7,500
State tax on capital gain (3.07%): \$1,535
Total tax on Investment Real Estate: \$9,035

Sally's tax consequences left her with a net balance of \$240,965

Sally's Tax Consequences: IRA

IRA Value is \$75,000

- Taxes Due (assuming 25% tax bracket) is \$18,750
- Assuming Sally is under the age of 59 ½ there would be a 10% early withdrawal penalty of \$7,500
- After Sally realizes the tax consequences, she would have a net balance of \$48,750

Net Results After Taxes

Assets	Sally	Harry
Investment Real Estate	\$240,965	
IRA	\$48,750	
Savings Account		\$325,000
TOTAL	\$289,715	\$325,000

What Might Seem Equal May NOT Be Equitable

Person	Asset	Less Tax Consequence	TOTAL
Jill	\$150,000 Stocks	<ul style="list-style-type: none">▪ Cost Basis = \$50,000▪ Assuming 15% the net value of the gain is \$100,000▪ Capital Gains Tax is \$15,000	\$135,000
Jack	\$150,000 Cash	ZERO	\$150,000

Getting an analysis showing the short
and long-term implications of
different settlement proposals with
expenses, taxes, inflation
and investment earnings factored in,
allows your client to make informed
decisions.

PRICING

The MDS Financial Portrait™ is flat fee, based on algorithms specific to the complexity of your clients' financial estate. This product provides your clients with predictable costs and the highest quality service.

The average case involves about twenty hours of assessment and analysis by the MDS Team. Extra charges may apply for business evaluations, real estate appraisals, unique asset evaluations, and legal liaison services.

CONCLUSION



The MDS Financial Portrait™ helps your clients make financially-smart decisions during the divorce process.

The MDS Financial Portrait™ plays a versatile role by illuminating financial nuances and catching oversights that may occur given the complexities of divorce. This includes providing expert insight on the short- and long-term impact of dividing property, addressing pension and retirement plans, and helping create a realistic budget and future lifestyle plan. The MDS Financial Portrait™ outlines the core areas of asset distribution: the division of retirement benefits and settlement structure in a tax-advantageous manner.

What are the key takeaways for you as a divorce professional?

- Your clients' improved financial clarity increases your chances of helping them succeed.
- Helping your clients appreciate the financial consequences of divorce also helps them reach and understand a resolution that benefits their long-term financial goals.
- Using the MDS Financial Portrait™ as the financial blueprint frees up your time to focus on the issues at hand.

Email us at hello@mydivorcesolution.com to discuss how we can work together to provide a clear path to those who are thinking about or navigating the divorce process.